

## QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR APPAREL MADE-UPS & HOME FURNISHING SECTOR

# What are Occupational Standards(OS)?

- Solution OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- OS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding



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#### Introduction

### **Qualifications Pack – Export Assistant**

SECTOR: APPAREL, MADE-UP'S AND HOME FURNISHING

**SUB-SECTOR:** APPAREL

OCCUPATION: EXPORT MARKETING & DOCUMENTATION

REFERENCE ID: AMH/Q 1601

ALIGNED TO: NCO-2004 / 7436.90

**Brief Job Description:** An Export Assistant is responsible for managing all the processes in the export department of a company. This includes preparation & management of all shipment related documents, interpret export financing methods and terms of payment, understand foreign trade practices & procedures, handle the Central Excise/Customs Clearance: Regulations, Procedures and Documentation. An export assistant needs to have thorough knowledge of Indian and Foreign trade policies & operations to ensure effective management of the exports business.

**Personal Attributes:** An Export Assistant should have the ability to work unsupervised, taking independent decisions for own area of work. Individual needs to demonstrate ability to precisely follow defined procedures and should possess high quality orientation and attention to detail.



Qualifications Pack Code	AMH/Q 1601		
Job Role	E	xport Assistant	
Credits (NSQF)	TBD	Version number	1.0
Sector	Apparel, Made-Up's and Home Furnishing	Drafted on	08/08/14
Sub-sector	Apparel	Last reviewed on	17/10/14
Occupation	Export Marketing & Documentation	Next review date	30/12/15

Job Role	Export Assistant	
Role Description	To manage export related operations & documentation	
NSQF level	4	
Minimum Educational Qualifications	12 <sup>th</sup> standard, preferably	
Maximum Educational Qualifications	N/A	
Training (Suggested but not mandatory)	Training in export marketing procedures & documentation	
Experience	Preferably 1-2 years of work experience in export department	
National Occupational Standards (NOS)	Preferably 1-2 years of work experience in export department  Compulsory:  1. AMH/N 1601 (Manage export marketing operations) 2. AMH/N 1602 (Carry out export processes & complete documentation) 3. AMH/N 1603 (Comply with industry and organisational requirements) 4. AMH/N 1604 (Analyze foreign trade logistics) 5. AMH/N 1605 (Maintain health, safety and security at workplace)  Optional: N/A	
Performance Criteria	As described in the relevant OS units	



## Glossary of Key Terms Table 1: Glossary of Key Terms

Keywords /Terms	Description
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Vertical	Vertical may exist within a sub-sector representing different domain areas or the client industries served by the industry.
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.
Sub-functions	Sub-functions are sub-activities essential to fulfill the achieving the objectives of the function.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently.  Occupational Standards are applicable both in the Indian and global contexts.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
Qualifications Pack(QP)	Qualifications Pack comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Unit Code	Unit Code is a unique identifier for an OS unit, which can be denoted with either an 'O' or an 'N'.
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.

# Acronyms

#### Qualifications Pack For Export Assistant



	Description	Description gives a short summary of the unit content. This would be
		helpful to anyone searching on a database to verify that this is the
		appropriate OS they are looking for.
	Scope	Scope is the set of statements specifying the range of variables that an
		individual may have to deal with in carrying out the function which have a
		critical impact on the quality of performance required.
	Knowledge and	Knowledge and Understanding are statements which together specify the
	Understanding	technical, generic, professional and organizational specific knowledge that
		an individual needs in order to perform to the required standard.
	Organizational	Organizational Context includes the way the organization is structured
	Context	and how it operates, including the extent of operative knowledge
		managers have of their relevant areas of responsibility.
	Technical	Technical Knowledge is the specific knowledge needed to accomplish
	Knowledge	specific designated responsibilities.
	-	
	Core Skills/Generic	Core Skills or Generic Skills are a group of skills that are key to learning
	Skills	and working in today's world. These skills are typically needed in any work
		environment. In the context of the OS , these include communication
		related skills that are applicable to most job roles.
	Helpdesk	Helpdesk is an entity to which the customers will report their IT problems.
		IT Service Helpdesk Attendant is responsible for managing the helpdesk.
	Keywords /Terms	Description
	SSC	Sector Skill Council
	OS	Occupational Standard(s)
	NOS	National Occupational Standard(s)
	QP	Qualifications Pack
1	UGC	University Grants Commission
	MHRD	Ministry of Human Resource Development
	MoLE	Ministry of Labor and Employment
	NVEQF	National Vocational Education Qualifications Framework
	NVQF	National Vocational Qualifications Framework





# National Occupational Standard



#### Overview

This unit is about managing the export marketing operations.





Unit Code	AMH/N1601	
Unit Title	Manage export marketing operations	
(Task)	ivialiage export marketing operations	
Description	This unit is about managing the various export marketing operations	
Scope	This unit/task covers the following:	
	<ul> <li>Framework of Export Marketing Management</li> </ul>	
Performance Criteria (F	PC) w.r.t. the Scope	
Element	Performance Criteria	
Framework of	To be competent, you must be able to:	
Export	PC1. Analyze the export marketing business & the operations involved	
Marketing	PC2. Interpret the export marketing terms & understand the processes involved	
Management	PC3. Apply export-market entry strategies	
Management	PC4. Analyze the factors that affect cost in export marketing	
	PC5. Be adept in understanding foreign currencies & conversion	
	PC6. Be updated on current market trade in respect of various foreign currencies	
	PC7. Manage the export distribution across geography	
	PC8. Understand the Institutional Framework for Export Promotional Council &	
	World Trade Organization	
	PC9. Coordinate with Export Promotional Council/Ministry of commerce &Industry	
	for affiliation & documentation formalities	
	PC10. Understand & interpret the various export schemes	
	PC11. Interpret Export Financing Methods and Terms of Payment	
	PC12. Carry out Export Credit and Foreign Exchange Risk Management	
	PC13. Apply export promotional strategies where appropriate	
Manufadan and Hadaw	PC14. Carry out all export marketing functions effectively	
Knowledge and Unders		
A. Organizational	You need to know and understand:	
Context	KA1. your organization's policies, procedures, guidelines and standards	
(Knowledge of	KA2. Safe working practices and organisational procedures KA3. Quality systems and other processes practiced in the organization	
the company/ organization and	KA4. Types of problems with quality and how to report them to appropriate people	
its processes)	KA5. The importance of complying with written instructions	
its processes;	KA6. Reporting procedure in case of faults in own/ other processes	
	KA7. who to refer problems to when they are outside the limit of your authority	
	KA8. your organization's tools, templates and processes for export marketing	
	related operations	
B. Technical	You need to know and understand:	
Knowledge	KB1. Concept & Framework of Export Marketing Management	
	■ What is Export Marketing Management	
	■ Impact of Technology: Internet Marketing	
	■ Entrepreneurial Approaches to Export Marketing	
	■ Selection of Export- Markets / Products	
	■ Export- Market Entry Strategies	





	■ Export- Pricing Decisions
	■ Export- Distribution
	KB2. Export Promotional Strategies
	KB3. Export marketing procedures & processes
	KB4. Impact of Technology: Internet Marketing
	KB5. Entrepreneurial Approaches to Export Marketing
	KB6. Selection of Export- Markets / Products
	KB7. Export- Market Entry Strategies
	KB8. Export- Pricing Decisions
	KB9. Export- Distribution Processes
	KB10. Export Promotional Strategies
	KB11. Functions of the Export Department
	KB12. Foreign Exchange Risk Management
	KB13. Knowledge of foreign currencies & conversion
Skills (S)	
A. Core Skills/	Writing Skills
Generic Skills	You need to know and understand how to:
	SA1. Complete accurate well written work with attention to detail
	SA2. Communicate with others in writing
	Reading Skills
	You need to know and understand how to:
	SA3. Read & follow guidelines, rules, processes, export documents & agreements
	Oral Communication (Listening and Speaking skills)
	You need to know and understand how to:
	SA4. listen effectively and orally communicate information accurately
	SA5. ask for clarification and advice from others
B. Professional Skills	Decision Making
	You need to know and understand how to:
	SB1. follow rule-based decision-making processes
	SB2. make decisions on a suitable course of action or response
	Plan and Organize
	You need to know and understand how to:
	SB3. plan and organize your work to achieve targets and deadlines
	Problem Solving
	You need to know and understand how to:
	SB4. apply problem-solving approaches in different situations
	SB5. refer anomalies to the supervisor
	SB6. seek clarification on problems from others
	Analytical Thinking
	You need to know and understand how to:
	SB7. analyze data and activities
	SB8. pass on relevant information to others
	·
	Critical Thinking





	You need to know and understand how to:	
	SB9. provide opinions on work in a detailed and constructive way	
	SB10. apply balance judgments to different situations	
	Attention to Detail	
	You need to know and understand how to:	
	SB11. apply good attention to detail	
	SB12. check your work is complete and free from errors	
C. Technical Skills	You need to know and understand how to:	
	SC1. Understand export marketing operations& processes	
	SC2. Organize the exchange of goods in international trade	
	SC3. Correspond with buyers/customers/suppliers worldwide	
	SC4. Respond to offers and enquiries	
	SC5. Manage the shipment checklist report on timely basis	

#### **NOS Version Control**

NOS Code		AMH/N 1601	
Credits (NSQF) [OPTIONAL]	TBD	Version number	1.0
Industry	Apparel, Made-Up's and Home Furnishing	Drafted on	08/08/14
Industry Sub-sector	Apparel	Last reviewed on	17/10/14
Occupation	Export Marketing & Documentation	Next review date	30/12/15

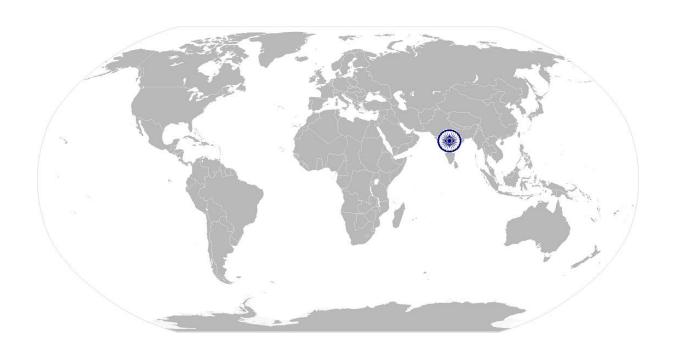




**AMH/N 1602** 

Carry out export processes & complete documentation

# National Occupational Standard



#### **Overview**

This unit is about carrying out all the export processes and completing the requisite documentation at each stage of operation.





#### AMH/N 1602 Carry out export processes & complete documentation

Unit Codo	AMH/N 1602	
Unit Code	AIVIN/N 1002	
Unit Title	Embroider decorative designs using embroidery machine	
(Task)		
Description	Thisunitis about carrying out all the export related processes and completing the	
	requisite documentation at each stage of operation.	
Scope	This unit/task covers the following:	
	Documentation related to export transactions	
Performance Criteria (PC	C) w.r.t. the Scope	
Element	Performance Criteria	
Documentation	To be competent on the job, you must be able to:	
related to export	PC1. Create and manage Documentation related to pre & post shipment	
transactions	PC2. Create and manage Export Sales Contract	
transactions	PC3. Handle the Central Excise/Customs Clearance: Regulations, Procedures	
	and Documentation	
	PC4.DoProcessing of an Export Order	
	PC5. Usethecorrecttools and equipments	
	PC6. Prepare & check all pre-shipment documents including:	
	■ invoice	
	packing list	
	gr form	
	■ ar-4/ ar4a form	
	etc licence	
	• indent	
	acceptance of contract	
letter of credit (loc)		
	• qc certificate	
	port trust date	
	■ any other	
	sign of inspector/ customs div	
	PC7.To complete, file and maintain EXIM documents pertaining to Pre and Post	
	Shipment.	
	PC8. Liaise with customs and excise officials	
	PC9. Handle duty backward matters	
	PC10. Take care of applications for export incentives	
	PC11. Obtaining advance license from Jt DGFT (Director General of Foreign	
	Trade), Adherence with contracts and agreements	
	PC12. Looking after freight forwards, CHA (Customs House Agent), Transporter	
	PC13. Commuication with suppliers, consignee, agents, transporters	
	PC14.To follow up regularly and diligently with logistics companies to ensure	
	timely shipments of goods	
	PC15. Negotiation & co-ordination with customs agents for Freight Rates,	
	Customs clearances	





### AMH/N 1602 Carry out export processes & complete documentation

Knowledge and Understanding (K)		
A. Organizational	You need to know and understand:	
Context (Knowledge	KA1. Theorganisation'spoliciesandprocedures	
of the company/	KA2. Responsibilities under health, safety and environmental legislation	
organization and its	KA3. Guidelinesforstorageanddisposalof wastematerials KA4. Potentialhazardsassociatedwiththemachinesandthesafetyprecautions	
processes)	thatmustbetaken	
	KA5. Protocoltoobtain moreinformationonworkrelatedtasks	
	KA6. Contact person in case of queries on procedure or products and for	
	resolvingissuesrelated to defectivemachines, tools and/orequipment	
	KA7. Detailsofthe jobroleandresponsibilities	
	KA8. Documentationand reportingformats	
	KA9. Worktargetandreviewmechanismwith your supervisor	
	KA10. Protocolandformatforreporting workrelated risks/ problems	
	KA11. Methodofobtaining/givingfeedbackrelated toperformance	
	KA12. Importanceofteamworkandharmoniousworkingrelationships	
	KA13. Processforoffering/obtainingworkrelated assistance	
B. Technical	You need to know and understand:	
Knowledge	KB1. Documentation formalities relating to export transactions	
	KB2. Documentation Framework	
	KB3. Export Financing Methods and Terms of Payment	
	KB4. Export Credit and Foreign Exchange Risk Management	
	KB5. International Commercial Terms	
	KB6. Export Sales Contract	
	KB7. Central Excise/Customs Clearance: Regulations, Procedures and	
	Documentation	
	KB8. Processing of an Export Order	
	KB9. Knowledge of export related documents such as:	
	■ Proforma Invoice	
	■ Purchase Order	
	■ Commercial Invoice	
	■ Packing List	
	■ Shipping Bill	
	■ Bill Of Lading	
	■ Master Airway Bill / House Airway Bill	
	■ Export Certificate	
	• Certificate Of Origin	
	■ Bill Of Exchange	
	■ Bank Realisation Certificate	
	■ Letter Of Credit	





#### AMH/N 1602 Carry out export processes & complete documentation

	■ Documents Against Acceptance	
Skills (S)		
A. Core Skills/ Generic	Writing Skills	
Skills	You need to know and understand how to:	
	SA6. Complete accurate well written work with attention to detail	
	SA1. Communicate with others in writing	
	Reading Skills	
	You need to know and understand how to:	
	SA2. read instructions, guidelines, procedures and rules	
	SA3. Read and understand techpacks, buyer specifications	
	Oral Communication (Listening and Speaking skills)	
	You need to know and understand how to:	
	SA4. ask for clarification and advice from managers	
	SA5. communicate orally with colleagues	
	Problem Solving	
	You need to know and understand how to:	
	SB1. refer anomalies to the manager	
	SB2. seek clarification on problems from others	
	Analytical Thinking	
	You need to know and understand how to:	
	SB3. provide relevant information to others	
	SB4. analyze needs, requirements and dependencies in order to meet your	
	work requirements	
C. Technical Skills	You need to know and understand how to:	
	KB11. Prepare & maintain export related documentation	
	KB12. Carry out all the export related operations effectively	
	KB13. Check & verify all documents	
	KB14. Analyze cost effective options for export operations	





#### **AMH/N 1602**

### Carry out export processes & complete documentation

#### **NOS Version Control**

NOS Code	AMH/N 1602						
Credits(NSQF) [OPTIONAL]	TBD	Version number	1.0				
Industry	Apparel, Made-Up's and Home Furnishing	Drafted on	08/08/14				
Industry Sub-sector	Apparel	Last reviewed on	17/10/14				
Occupation	Export Marketing & Documentation	Next review date	30/12/15				



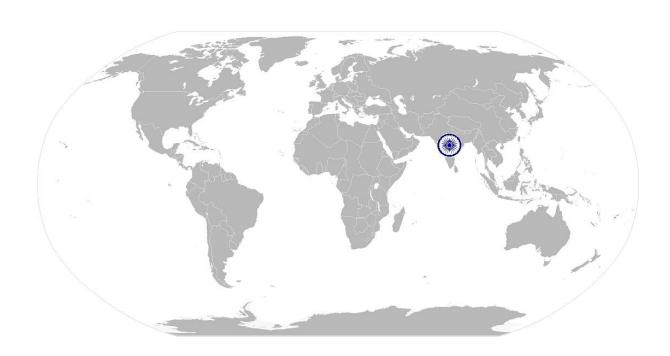




**AMH/N 1603** 

Comply with industry and organisational requirements

# National Occupational Standard



#### Overview

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required for complying with legal and ethical requirements at the workplace.





#### AMH/N 1603 Comply with industry and organisational requirements

	Unit Code AMH/N1603						
	UnitTitle (Task)	Comply withindustryandorganisational requirements					
5	Description	This unit provides Performance Criteria, Knowledge & Understanding and Skills &					
National Occupational Standard		Abilities required for complying with legal and ethical requirements at the workplace.					
a	Scope	This unit/task covers the following:					
ל ל		Comply with legal and ethical requirements					
a	PerformanceCriteria	a/PC)w r tthe Scone					
5	Elements	PerformanceCriteria					
5	Comply with legal	Tobe competent, theuser/individual onthejobmust beable to:					
<u> </u>	and ethical	PC1. Carryoutworkfunctionsinaccordancewithlegislationandregulations,					
2	requirements	organizational guidelines andprocedures					
5	. cquii ciiiciits	PC2. Seek and obtain clarifications on policies and procedures, from your					
5		supervisororother authorized personnel					
Ĭ		PC3. Applyandfollowthese policiesandprocedureswithinyourworkpractices					
5		PC4. Provide supporttoyoursupervisorandteammembersinenforcingthese					
ס		considerations					
		PC5. Identifyandreportanypossible deviationtotheserequirements					
	KnowledgeandUnderstanding (K)w.r.t. theScope						
	Elements	KnowledgeandUnderstanding					
	A. Organisational	Theuser/individualonthe job needs to knowandunderstand:					
	Context	KA1. The importance of having an ethical and value-based approach to					
	(Knowledgeof the	governance					
	company/	KA2. Benefitsto your companyand yourself duetopractice of these procedures					
	organisationand	KA3. Theimportanceof punctualityandattendance					
	its processes)	KA4. Specificto theindustry/sector,knowandunderstand:					
		a. Legal and ethical requirements					
		b. Procedurestofollowifsomeone does notmeettherequirements					
		KA5. Customerspecificrequirementsmandatedasapartof yourworkprocess					
	B. Technical/	Theuser/individualonthe job needs to knowandunderstand:					
	Domain	KB1. Country / customer specific regulations for your sector and their					
	Knowledge	importance					
		KB2. Reportingprocedureincase ofdeviations KB3. Limitsof personal responsibility					
		RBS. Littlitsof personal responsibility					
	Skills (S) w.r.ttheSco	ope					
	Elements	Skills					
	A. Core Skills/	Onthejobtheindividual needs tobeableto:					
	GenericSkills	SA1. Planandmanageworkroutinebasedoncompanyprocedure					
		SA2. Positivelyinfluenceyourteammembersintofollowingprocedures					





#### AMH/N 1603 Comply with industry and organisational requirements

	SA3. Participate and influence your organization's response towards these procedures				
B. Professional	Onthejobtheindividual needs tobeableto:				
Skills	SB1. Takeappropriatedecisionsrelatedto responsibilities				
	32. Practiceacustomerserviceoriented approach				

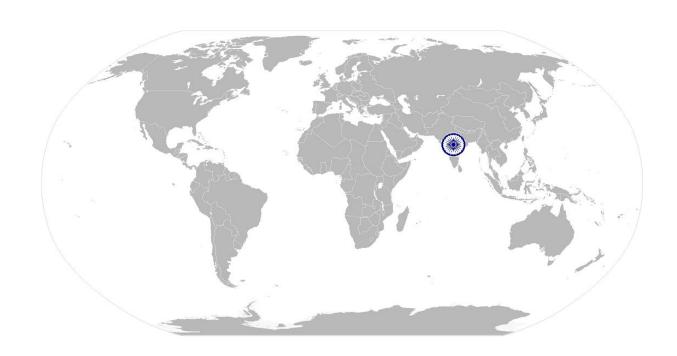






AMH/N 1604 Analyze foreign trade logistics

# National Occupational Standard



#### Overview

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to analyze foreign trade logistics concepts





### AMH/N 1604 Analyze foreign trade logistics

	Unit Code	AMH/N1604						
	UnitTitle (Task)	Analyze foreign trade logistics						
		This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to analyze foreign trade logistics concepts.  This unit/task covers the following:  Fundamentals of trade logistics as applied in international trade						
	Scope							
	PerformanceCriteria(PC)w.r.tthe Scope							
ם	Elements	PerformanceCriteria						
	Fundamentals of trade logistics as applied in international trade	Tobe competent, the user/individual on the job must be able to: PC1. Check pre shipment document PC2. Understand and identify the best suitable logistics as per buyer's standard PC3. Interpret and negotiate the logistics cost with different type of shipment mode PC4. Track the shipment and follow up for payment PC5. Communicate with logistic agency, buying offices and buyers PC6. Apply knowledge of different types of Transport and the best suitable method PC7. Managelogistics processes as per norms						
	KnowledgeandUnderstanding (K)w.r.t. theScope							
	Elements	Knowledge and Understanding						
	A. Organisational Context (Knowledge of the company/ organization and its processes)	<ul> <li>Theuser/individualonthe job needs to knowandunderstand:</li> <li>KA1. Personal hygieneand duty of care</li> <li>KA2. Safe working practices and organizational procedures</li> <li>KA3. Limits of your own responsibility</li> <li>KA4. Ways of resolving with problems within the workarea</li> <li>KA5. The production process and the specific work activities that relate to the whole process</li> <li>KA6. The importance of effective communication with colleagues</li> <li>KA7. The lines of communication, authority and reporting procedures</li> <li>KA8. The organisation's rules, codes and guidelines (including time keeping)</li> <li>KA9. The company's quality standards</li> <li>KA10. The importance of complying with written instructions</li> </ul>						





### AMH/N 1604 Analyze foreign trade logistics

B. Technical/	The user/individual on the job needs to know and understand:
Domain	KB1. Work instructions and specifications and interpret them accurately
Knowledge	KB3. Foreign Trade Logistics
	KB4. Maritime Transport
	KB5. Multimodal Transport: Containerization
	KB6. Role of ICDs/CFS
	KB7. Role of CHAs/Freight Forwarders
	KB8. Relation between work role and the overall process

Skills (S) w.r.ttheSco	Skills (S) w.r.ttheScope					
Elements	Skills					
A. Core Skills/	On the job the individual needs to be able to:					
GenericSkills	SA1. Read, write and communicate effectively					
	SA2. Plan and manage work routine based on company procedure					
B. Professional	On the job the individual needs to be able to:					
Skills	SB1. Take appropriate decisions regarding to responsibilities					
	SB2. Solve operational role related issues					

#### **NOS Version Control**

NOS Code		AMH/N 1604	The state of
Credits (NSQF) [OPTIONAL]	TBD	Version number	1.0
Industry	Apparel, Made-Up's and Home Furnishing	Drafted on	08/08/14
Industry Sub-sector	Apparel	Last reviewed on	17/10/14
Occupation	Export Marketing & Documentation	Next review date	30/12/15





# National Occupational Standard



#### **Overview**

This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to comply with health, safety and security requirements at the workplace and covers procedures to prevent, control and minimize risk to self and others.





	Unit Code	AMH/N1605
	Unit Title (Tas	(sk) Maintain health, safety and security at workplace
National Occupational Standard	Description	This unit provides Performance Criteria, Knowledge & Understanding and Skills & Abilities required to comply with health, safety and security requirements at the workplace and covers procedures to prevent, control and minimize risk to self and others.
Ja	Scope	This unit/task covers the following:
ioi		Comply with health, safety and security requirements at work
at	Performance	Criteria (PC) w.r.t the Scope
dn	Elements	Performance Criteria
$\mathcal{O}$	Comply with	To be competent, the user/individual on the job must be able to:
0	health, safety	and PC1. Comply with health and safety related instructions applicable to the workplace
na	security	PC2. Carryout own activities in line with approved guidelines and procedures
<u>.i</u>	requirements	PC3. Maintaina healthy lifestyle and guard against dependency on intoxicants
lat	work	PC4. Follow environment management system related procedures
		PC5. Minimize health and safety risks to self and others due to own actions
		PC6. Seek clarifications, from supervisors or other authorized personnel in case of perceived risks
		PC7. Monitor the workplace and work processes for potential risks and threats
		PC8. Carryout periodic walk-through to keep work area free from hazards and obstructions, if assigned
		PC9. Report hazards and potential risks/ threats to supervisors or other authorized personnel
		PC10. Participate in mock drills/ evacuation procedures organized at the workplace
		PC11. Undertake first aid, fire-fighting and emergency response training, if asked to do so
		PC12. Take action based on instructions in the event of fire, emergencies or
		accidents
		PC13. Follow organization procedures for shutdown and evacuation when
		required
	Knowledge ar	nd Understanding (K) w.r.t. the Scope
	Elements	Knowledge and Understanding
	A. Organisati Context	The user/individual on the job needs to know and understand:





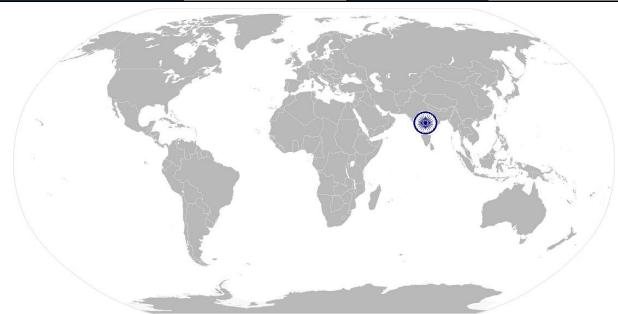
(Knowledge of the company / organisation and its processes)	KA1. Health and safety related practices applicable at the workplace KA2. Potential hazards, risks and threats based on nature of operations KA3. Potential risks due to own actions and methods to minimize these KA4. Environmental management system related procedures at the workplace KA5. Layout of the plant and details of emergency exits, escape routes, emergency equipment and assembly points KA6. Potential accidents and emergencies and response to these scenarios KA7. Reporting protocol and documentation required KA8. Details of personnel trained in first aid, fire-fighting and emergency response KA9. Actions to take in the event of a mock drills/ evacuation procedures or actual
	accident, emergency or fire
B. Technical / Domain Knowledge	The user/individual on the job needs to know and understand: KB1. Occupational health and safety risks and methods KB2. Identification, handling and storage of hazardous substances KB3. Proper disposal system for waste and by-products KB4. Signage related to health and safety and their meaning KB5. Importance of sound health, hygiene and good habits KB6. Ill-effects of alcohol, tobacco and drugs
Skills (S) w.r.t the So	·
Elements	Skills
A. Core Skills/ GenericSkills	The user/individual on the job needs to know and understand how to:  SA1. Respond to emergencies, accidents or fire at the workplace  SA2. Evacuate the premises and help others in need while doing so  SA3. The value of physical fitness, personal hygiene and good habits
B. Professional Skills	The user/individual on the job needs to know and understand how to: SB1. Raise alarm SB2. Identify and report any malfunctions andchemical leaks SB3. Keep work area free from potential hazards SB4. Report to supervisors and other authorized personnel for assistance





#### **NOS Version Control**

NOS Code	AMH/N 1605						
Credits (NSQF) [OPTIONAL]	TBD	Version number	1.0				
Industry	Apparel, Made-Up's and Home Furnishing	Drafted on	08/08/14				
Industry Sub-sector	Apparel	Last reviewed on	17/10/14				
Occupation	Export Marketing & Documentation	Next review date	30/12/15				



SSC	QPCode	Name of the QP	NSQF Level	Equipment Name	Minimum number of Equipment required (per batch of 30 trainees)	Unit Type	Is this a mandatory Equipment to be available at the Training Center (Yes/No)	Dimension/Specification/De scription of the Equipment/ ANY OTHER REMARK
Apparel, Made-ups 8	AMH/Q1601	Export Assistant	4	Computer With Computer	15		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Computer Peripherals	15		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Printer	2		Yes	any printer
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Photocopier	1		No	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Projector	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Garment Sample	1		Yes	Various types
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Madeups And Home Furni	1		Yes	Various types
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Rulers	30		Yes	Wooden, plastic & matellic
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Measuring Tape	2		Yes	o.5" width
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Basic Stationary	30	sets	Yes	Pens/Pencil/Paper,noteboo
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Calculator	30		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Company Quality Standard	1		Yes	Guidelines
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Pantone Shade Card	1		No	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Fashion Forecasting Books	1		Yes	Magazines/journals
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Swatch File	1		Yes	Fabric and trims
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Buyer Requirement	30		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Comment Sheet	30		No	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Measurement Sheet	30		No	Various size chart
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Size Chart	30		Yes	Various size chart
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Trims file	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Accessory Samples file	1		Yes	eact type(buttons, zippers
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Tech Pack	30		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Specification Sheet	30		No	
Apparel, Made-ups 8	AMH/Q1601	Export Assistant	4	Books Related To Foreign	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	International Marketing Et	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	Export Assistant	4	Students Manual	30		Yes	
Apparel, Made-ups 8	AMH/Q1601	Export Assistant	4	Books For Jobrole	1		Yes	

Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Teacher'S Table	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	Export Assistant	4	Teacher'S Chair	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	White Board/ Black Board	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Dustbin	1		No	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	First Aid Box	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Students Chairs With Table	30		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Board Duster /With Mark	1		Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Single Needle Lock Stitch N	1		No	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Export Documents	30	sets	Yes	
Apparel, Made-ups 8	AMH/Q1601	<b>Export Assistant</b>	4	Fire Extinguisher	1		Yes	